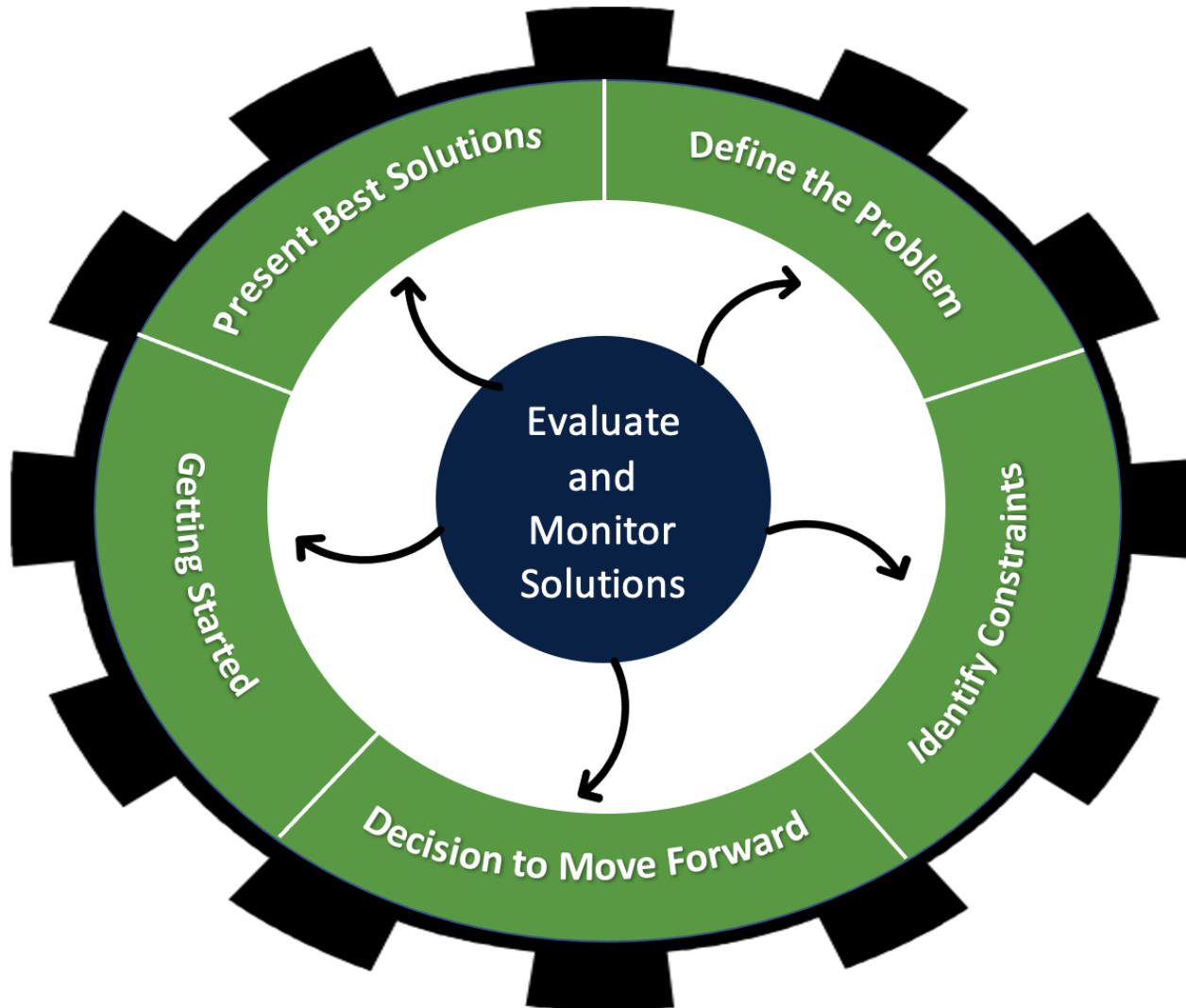




DESIGN PROCESS





Define the Problem

- 20 to 30 min phone call
- What are your core values?
- What has your attention today?



Identify Constraints

- 45 to 60 minute meeting
- Present statement of financial purpose
- Plan Pricing



Decision to Move Forward

- 10 minute phone call
- Let us know your decision (yes or no)
- Next step



Getting Started

- 45 to 90 minute meeting
- Completed packet required
- Plan pricing set up



Present Best Solutions

- 90 to 120 minute meeting
- Product and service recommendations
- Take action on solutions



Evaluate and Monitor Solutions

- 60 to 75 minute meeting
- Update goals and financials
- Take action on any recommended improvements

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